

ANNEXURE-B (COMMERCIAL TERMS FOR INDEGENOUS VENDORS)*(Submit the document with company's seal and authorized signature)*

S.No.	BHEL TERMS	Vendors Remarks
1.	Prices: Prices shall be firm till delivery.	
2.	Inspection: For Manufacturers: BHEL & NPCIL shall do Inspection at your works. Any other inspection/ testing charges if any are to be included in the quoted prices. Minimum 10 days' notice to be given for inspection. Please confirm. For Traders: Material shall be supplied with co-related MTC covering all requirement tests & same will be retested at BHEL works duly witnessed by NPCIL & BHEL. final acceptance shall be given after successful test result of tests as per testing matrix. Please confirm.	
3.	Delivery Destination: - The material is required to be supplied to BHEL Bhopal.	
4.	Price Basis: Price to be furnished on FOR destination BHEL Bhopal, including packing & forwarding and Freight charges.	
5.	Delivery Period: Minimum delivery period to be quoted in no of weeks from the date of receipt of Purchase Order.	
6.	Guarantee / Warranty: The warranty shall be for a period of 12 months from the date of receipt.	
7.	MSME: Are you registered as MSME vendor? Please provide Udhog Aadhaar in case of MSME vendors	
8.	Payment terms: 100% payment within 90 days of receipt (45 days for MSE / NSIC registered suppliers as per relevant act in force), material at BHEL, on direct presentation of the documents. Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded @ SBI base rate + 6% for the purpose of bid evaluation.	
9.	Transit Insurance: Transit Insurance to be in Vendor Scope	
10.	Penalty: - LD shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value (Please refer clause 9 of GCC).	
11.	GST COMPLIANCE:	
	HSN code OF MATERIAL item wise in the offer.	
	INPUT TAX credit applicable (Y/N):	
	GST TYPE & ITS percentage applicable item wise mentioned in the offer (IGST/CGST + SGST/UGST)	
13.	Validity: The offer must be valid for 120 days from the date of technical bid opening.	
14.	Reverse Auction: BHEL may conduct reverse auction in case of 3 (Three) or more Techno-commercially qualified offers. It is mandatory to accept RA condition.	
15.	QUANTITY VARIATION: BHEL reserves the right to increase /decrease/cancel the quantity during enquiry stage or during execution of the contract without assigning any reason.	

NOTE- 1) DEVIATION IN ANY COMMERCIAL CONDITION SHALL BE SUITABLY LOADED IN THE OFFERED PRICE.

2) IN CASE OF ANY CONFLICT, CONFIRMATION BY VENDOR PROVIDED HERE WILL SUPERCEDE.

3) IN CASE BIDDER IS NOT MAKING AN OFFER AGAINST THIS ENQUIRY, WE REQUEST THE BIDDER TO POST THE REGRET LETTER.